



# LARSEN MACCOLL

## PARTNERS

*Building relationships. Growing businesses.*

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### INVESTMENT CRITERIA

- Sales of \$10 million to \$50 million
- EBITDA OF \$1 million to \$5 million
- Clear growth plan
- Committed management team
- Buyouts and controlling interest growth equity
- North America

### INDUSTRIES OF FOCUS

- Business Services
- Value-added distribution
- Restaurants
- Specialty finance
- Niche manufacturing

### Growth Formula

- Provide (equity) or arrange (debt) financing
- Add-on acquisitions and other corporate development
- Broaden sales and marketing efforts
- Expand product and service offerings
- Enhance existing management team

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# CURRENT INVESTMENTS



The Tin Roof operates casual live music venues in TN, KY, AL, IN, OH, NC, SC, MD, FL, MO, and CA where patrons enjoy good food, good drinks and great vibes.

HQ: Nashville, TN | [www.tinroofbars.com](http://www.tinroofbars.com)



ESP manufactures and distributes sorbent and filtration products for the industrial cleaning, medical and transportation industries.

HQ: Chicago, IL | [www.esp-us.com](http://www.esp-us.com)



Wall Brothers is a leading supplier of architectural glass and glazing products and services in the Southeast.

HQ: Clarksville, TN | [www.wallbrothersglass.com](http://www.wallbrothersglass.com)



S. Walter Packaging designs, sources and delivers coordinated packaging solutions primarily to branded consumer products companies and retailers.

HQ: Philadelphia, PA | [www.swalter.com](http://www.swalter.com)



City Tap House serves craft beers and high quality American fare at six locations in PA, MA, DC and TN

HQ: Conshohocken, PA | [www.citytaphouse.com](http://www.citytaphouse.com)



B&B offers world class burgers and an extensive beer selection, with locations throughout Florida and Puerto Rico. 30 franchised locations have been sold, including those now open.



Harvest is a farm-to-table, full service restaurant with locations in PA, NJ and FL.

HQ: West Chester, PA | [www.harvestseasonalgrill.com](http://www.harvestseasonalgrill.com)

# SUCCESSFUL EXITS

