



LARSEN MACCOLL

PARTNERS

Building relationships. Growing businesses.

Jeff Larsen
Managing Partner
jeff@larsenmaccoll.com
610-687-5046

Tim MacColl
Managing Partner
tim@larsenmaccoll.com
610-687-5047

Chris Davis
CFO/COO/Partner
chris@larsenmaccoll.com
610-687-1131

Satya Ponnuru
Partner
satya@larsenmaccoll.com
610-687-5048

Kristen Hubbert
Director of Operations
kristen@larsenmaccoll.com
610-687-5049

Arielle Klinetsky
Operations/Marketing Coordinator
arielle@larsenmaccoll.com
610-687-5043

INVESTMENT CRITERIA

- Sales of \$10 million to \$50 million
- EBITDA OF \$1 million to \$5 million
- Clear growth plan
- Committed management team
- Buyouts and controlling interest growth equity
- North America

INDUSTRIES OF FOCUS

- Business Services
- Value added distribution
- Restaurants and retail
- Specialty finance
- Niche manufacturing
- Consumer products

Growth Formula

- Provide (equity) or arrange (debt) financing as needed
- Add-on acquisitions and other corporate development
- Broaden sales and marketing efforts
- Expand product and service offerings
- Enhance existing management team

353 West Lancaster Avenue
Suite 300
Wayne, PA 19087
www.larsenmaccoll.com

CURRENT INVESTMENTS



AFCO is a leading supplier of cleaning and sanitizing chemicals and cleaning services to food and beverage processors.

HQ: Chambersburg, PA | www.afcocare.com



The Tin Roof operates casual live music venues in TN, KY, AL, IN, OH, NC, SC, MD, FL, and CA where patrons enjoy good food, good drinks and great vibes.

HQ: Nashville, TN | www.tinroofbars.com



ESP manufactures and distributes sorbent and filtration products for the industrial cleaning, medical and transportation industries.

HQ: Chicago, IL | www.esp-us.com



Wall Brothers is a leading supplier of architectural glass and glazing products and services in the Southeast.

HQ: Clarksville, TN | www.wallbrothersglass.com



City Loan makes personal loans secured by automobile titles.

HQ: Long Beach, CA | www.cityloan.com



S. Walter Packaging designs, sources and delivers coordinated packaging solutions primarily to branded consumer products companies and retailers.

HQ: Philadelphia, PA | www.swalter.com



19th Capital is a truck and trailer leasing company.

HQ: Indianapolis, IN | www.capital-19.squarespace.com



City Tap House serves craft beers and high quality American fare at three locations in the Middle Atlantic. Units in Boston, Nashville and Palm Beach are under construction.

HQ: Conshohocken, PA | www.citytaphouse.com



B&B offers world class burgers and an extensive beer selection, with locations throughout Florida and Puerto Rico. 30 franchised locations have been sold, including those now open.

HQ: Delray Beach, FL | www.bnbjoint.com



Harvest is a farm-to-table, full service restaurant with locations in PA and NJ.

HQ: West Chester, PA | www.harvestseasonalgrill.com