



# LARSEN MACCOLL PARTNERS

*Building relationships. Growing businesses.*

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## INVESTMENT CRITERIA

- ◆ Sales of \$10 million to \$50 million
- ◆ EBITDA of \$1 million to \$5 million
- ◆ Clear growth plan
- ◆ Committed management team
- ◆ Buyouts and controlling interest growth equity
- ◆ North America

## INDUSTRIES OF FOCUS

- ◆ Value added distribution
- ◆ Restaurants and retail
- ◆ Food and beverage
- ◆ Business to business services
- ◆ Niche manufacturing
- ◆ Specialty finance
- ◆ Consumer products

## HOW WE HELP GROW BUSINESSES

- ◆ Provide (equity) or arrange (debt) financing as needed
- ◆ Add-on acquisitions and other corporate development
- ◆ Broaden sales and marketing efforts
- ◆ Expand product and service offerings
- ◆ Enhance existing management team

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# CURRENT INVESTMENTS



Headquartered in Chambersburg, Pennsylvania, AFCO is a leading supplier of cleaning and sanitizing chemicals and cleaning services to food and beverage processors. ([www.afcocare.com](http://www.afcocare.com))



The Tin Roof operates casual live music venues in TN, KY, AL, IN, OH, NC, SC, MD, and CA where patrons enjoy good food, good drinks and great vibes. ([www.tinroofbars.com](http://www.tinroofbars.com))



Located in Chicago, Illinois, ESP manufactures and distributes sorbent and filtration products for the industrial cleaning, medical and transportation industries. ([www.esp-us.com](http://www.esp-us.com))



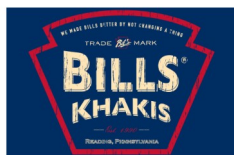
With facilities in Oregon and Washington, Lieb Foods bottles ready to drink beverages and specialty foods for leading brands. ([www.jliebfoods.com](http://www.jliebfoods.com))



Located in Clarksville, Tennessee, Wall Brothers is a leading supplier of architectural glass and glazing products and services in the Southeast. ([www.wallbrothersglass.com](http://www.wallbrothersglass.com))



Located in Long Beach, California, City Loan makes personal loans secured by automobile titles. ([www.cityloan.com](http://www.cityloan.com))



Located in Reading, Pennsylvania, Bills Khakis is a premium designer and marketer of high-quality men's apparel. ([www.billskhakis.com](http://www.billskhakis.com))



Located in Philadelphia, Pennsylvania, S. Walter Packaging designs, sources and delivers coordinated packaging solutions primarily to branded consumer products companies and retailers. ([www.swalter.com](http://www.swalter.com))